#### **JULY/AUGUST 2022 EDITION**



# PPA e-BULLETIN



# PROCUREMENT PLAN

### Inside this edition

Procurement PLan: Importance of Planning, Challenges and Solutions

PPA Kicks Off Capacity Building Training Programmes

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# e-Bulletin

Theme for July-August 2022: Procurement Plan

#### In this Edition

- ◆ Procurement Plan: Importance of planning, challenges and Solutions- Pg. 2, 7 & 8
- ♦ Online

  Procurement

  Submissions—
  Pg. 3, 4 & 5
- ♦ Editorial Pg. 6
- Our Letters Pg. 9

# PROCUREMENT PLAN: IMPORTANCE OF PLANNING, CHALLENGES AND SOLUTIONS



"If you fail to plan, you plan to fail" - Benjamin Franklin

Planning is an essential part of our lives. Planning involves preparing earlier, what is to be done, when and how it should be done. Planning helps one to take a glance into the future and decide ahead the way to achieve a particular objective.

If planning is such an integral part of our being, then its importance in organizations cannot be overemphasized. Procurement plays an important role in achieving organizational goals and objectives. The procurement activities of every organization must therefore be planned to maximize resources. To ensure that procurement of goods, works, technical and consultancy services are to be undertaken to achieve the objectives of any entity, there is the need to establish that resources are in place to conduct the stipulated mandate.

To achieve this, the Public Procurement Act, 663 as amended requires all entities to prepare an annual Procurement Plan. The Act 663 as amended also enjoins these entities to publish their procurement plans on the Public Procurement Authority (PPA) e-Planning portal.

Continued on Pg. 7

### **GHANEPS PROCUREMENT PLAN SUBMISSIONS AS AT 4TH NOVEMBER, 2022**

| 1  | Ablekuma North Municipal Assembly                      | 54  | Bui Power Authority                                  |  |
|----|--|-----|--|--|
| 2  | Abuakwa South Municipal Assembly                       | 55  | Bureau Of Ghana Languages                            |  |
| 3  | Abura Dunkwa District Hospital                         | 56  | Cape Coast Metropolitan Assembly                     |  |
| 4  | Accra Metropolitan Assembly                            | 57  | Cape Coast Teaching Hospital                         |  |
| 5  | Accra Psychiatric Hospital                             | 58  | Central Regional Co-Ordinating Council               |  |
| 6  | Accra School Of Hygiene Korle Bu                       | 59  | Central Regional Health Directorate                  |  |
| 7  | Accra Technical University                             | 60  | Centre For Plant Medicine Research                   |  |
| 8  | Achimota Hospital                                      | 61  | Coastal Development Authority                        |  |
| 9  | Ada College Of Education                               | 62  | College Of Community Health Nursing Winneba          |  |
| 10 | Adabraka Polyclinic                                    | 63  | Commission On Human Right And Administrative Justice |  |
| 11 | Afigya Kwabra North District Assembly                  | 64  | Community Water And Sanitation Agency                |  |
| 12 | Afigya-Kwabre South District Assembly                  | 65  | Controller And Accountant General Department         |  |
| 13 | Agona East District Assembly                           | 66  | Council For Scientific And Industrial Research       |  |
| 14 | Agona West Municipal Assembly                          | 67  | Csir-Soil Research Institute                         |  |
| 15 | Ahafo Ano South-West District Assembly                 | 68  | Dambai College Of Education                          |  |
| 16 | Ahafo Ano-North Municipal Assembly                     | 69  | Data Protection Commission                           |  |
| 17 | Ahanta West Municipal Assembly                         | 70  | Department Of Social Welfare                         |  |
| 18 | Ajumako District Hospital                              | 71  | District Hospital Begoro                             |  |
| 19 | Ajumako Enyan Essiam District Assembly                 | 72  | Dormaa Central Municipal Assembly                    |  |
| 20 | Akenten Appiah-Menka University Of Skills Training And | 73  | Dunkwa-On-Offin Government Hospital                  |  |
|    | Entrepreneurial Development                            | 74  | Eastern Regional Co-Ordinating Council               |  |
| 21 | Akuapem South Municipal Assembly                       | 75  | Eastern Regional Health Directorate                  |  |
| 22 | Akuse Government Hospital                              | 76  | Eastern Regional Hospital                            |  |
| 23 | Allied Health Professions Council                      | 77  | Economic And Organised Crime Office                  |  |
| 24 | Amansie Central District Assembly                      | 78  | Effia-Kwesimintsim Municipal Assembly                |  |
| 25 | Amansie South District Assembly                        | 79  | Ejisu Government Hospital                            |  |
| 26 | Amansie West District Assembly                         | 80  | Ejura Government Hospital                            |  |
| 27 | Ankaful Psychiatric Hospital                           | 81  | Ekumfi District Assembly                             |  |
| 28 | Anloga District Assembly                               | 82  | Electoral Commission Of Ghana                        |  |
| 29 | Asamankese Government Hospital                         | 83  | Energy Commission                                    |  |
| 30 | Asante Akim Central Municipal Assembly                 | 84  | Environmental Protection Agency                      |  |
| 31 | Asesewa Government Hospital                            | 85  | Ewim Polyclinic                                      |  |
| 32 | Ashanti Regional Co-Ordinating Council                 | 86  | Fair Wages And Salaries Commission                   |  |
| 33 | Asikuma Odoben Brakwa District Assembly                | 87  | Fanteakwa South District Assembly                    |  |
| 34 | Asokore Mampong Municipal Assembly                     | 88  | Financial Intelligence Centre                        |  |
| 35 | Asokwa Municipal Asembly                               | 89  | Food And Drugs Authority                             |  |
| 36 | Asonomanso Government Hospital                         | 90  | Forestry Commission                                  |  |
| 37 | Assin Foso Municipal Assembly                          | 91  | Foso College Of Education                            |  |
| 38 | Assin North District Assembly                          | 92  | Ga Central Municipal Assembly                        |  |
| 39 | Assin South District Assembly                          | 93  | Ga South Municipal Assembly                          |  |
| 40 | Atiwa East District Assembly                           | 94  | Ghana Academy Of Arts And Sciences                   |  |
| 41 | Atiwa West District Assembly                           | 95  | Ghana Aids Commission                                |  |
| 42 | Atua Government Hospital                               | 96  | Ghana Airports Company Limited                       |  |
| 43 | Atwima Kwanwoma District Assembly                      | 97  | Ghana Atomic Energy Commission                       |  |
| 44 | Atwima Nwabiagya Municipal Assembly                    | 98  | Ghana Broadcasting Corporation                       |  |
| 45 | Atwima Nwabiagya North District Assembly               | 99  | Ghana Civil Aviation Authority                       |  |
| 46 | Audit Service  | 100 | Ghana Cocoa Board                                    |  |
| 47 | Awutu Senya East Municipal Assembly                    | 101 | Ghana Communication Technology University            |  |
| 48 | Ayawaso North Municipal Assembly                       | 102 | Ghana Copyright Office                               |  |
| 49 | Bank Of Ghana  | 103 | Ghana Cylinder Manufacturing Company                 |  |
| 50 | Bekwai Municipal Assembly                              | 104 | Ghana Deposit Protection Corporation                 |  |
| 51 | Bekwai Municipal Hospital                              | 105 | Ghana Education Service (Hq)                         |  |
| 52 | Birim South District Assembly                          | 106 | Ghana Education Trust Fund                           |  |
| 53 | Bosome Freho District Assembly                         | 107 | Ghana Enterprise Agency                              |  |
|    |  |     |  |  |

### **GHANEPS PROCUREMENT PLAN SUBMISSIONS AS AT 4TH NOVEMBER, 2022**

| 108        | Ghana Export Promotion Authority   | 162        | La General Hospital   |
|------------|--|------------|---|
| 109        | Ghana Free Zones Authority   | 163        | Lands Commission  |
| 110        | Ghana Grid Company Limited   | 164        | Ledzokuku Munical Assembly  |
| 111        | Ghana Health Service - Hq  | 165        | Mampong Government Hospital   |
| 112        | Ghana Highway Authority  | 166        | Management Development And Productivity Institute   |
| 113        | Ghana Institute Of Journalism  | 167        | Manhyia District Hospital   |
| 114        | Ghana Institute Of Languages   | 168        | Maternal And Child Health Hospital  |
| 115        | Ghana Integrated Aluminium Development Corporation                                     | 169        | Methodist College Of Education  |
| 116        | Ghana Integrated Iron And Steel Development Corporation                                | 170        | Metro Mass Transit Limited  |
| 117        | Ghana Investment Promotion Centre  | 171        | Ministry Of Chieftaincy And Religious Affairs   |
| 118        | Ghana Library Authority  | 172        | Ministry Of Communications  |
| 119        | Ghana Meteorological Agency  | 173        | Ministry Of Defence   |
| 120        | Ghana National Gas Company Limited   | 174        | Ministry Of Education   |
| 121        | Ghana National Petroleum Coporation  | 175        | Ministry Of Environment Science Technology And Innovation   |
| 122        | Ghana National Service Scheme  | 176        | Ministry Of Finance   |
| 123        | Ghana Prisons Service  | 177        | Ministry Of Food And Agriculture  |
| 124        | Ghana Reinsurance Plc  | 178        | Ministry Of Gender Children And Social Protection   |
| 125        | Ghana School Of Law  | 179        | Ministry Of Health Headquarters   |
| 126        | Ghana Shippers' Authority  | 180        | Ministry Of Information   |
| 127        | Ghana Statistical Service  | 181        | Ministry Of Lands And Natural Resources   |
| 128        | Ghana Tourism Authority  | 182        | Ministry Of The Interior  |
| 129        | Ghana-India Kofi Annan Centre Of Excellence In Ict                                     | 183        | Ministry Of Tourism Arts And Culture  |
| 130        | Gomoa East District Assembly   | 184        | Ministry Of Works And Housing   |
| 131        | Gomoa Potsin Polyclinic  | 185        | Ministry Of Youth And Sports  |
| 132        | Gomoa West District Assembly   | 186        | National Commission For Civic Education   |
| 133        | Greater Accra Regional Hospital  | 187        | National Commission On Culture  |
| 134        | Ho Municipal Assembly  | 188        | National Communications Authority   |
| 135        | Ho Technical University  | 189        | National Film And Television Institute  |
| 136        | Hohoe Municipal Assembly   | 190        | National Identification Authority   |
| 137        | Hohoe Municipal Hospital   | 191        | National Information Technology Agency  |
| 138        | Institute Of Local Government Studies  | 192        | National Insurance Commission   |
| 139        | Internal Audit Agency  | 193        | National Labour Commission  |
| 140        | Jaman North District Assembly  | 194        | National Pensions Regulatory Authority  |
| 141        | Juaben Municipal Assembly  | 195        | National Petroleum Authority  |
| 142        | Kade Government Hospital   | 196        | National Schools Inspectorate Authority   |
| 143        | Kadjebi District Assembly  | 197        | National Vocational Training Institute  |
| 144        | Ketu South Municipal Hospital  | 198        | New Abirem Government Hospital  |
| 145        | Koforidua Technical University   | 199        | New Judeen North Municipal Assembly   |
| 146        | Komenda Edina Eguafo Abrem Municipal Assembly  | 200        | New Juaben South Municipal Assembly   |
| 147        | Komfo Anokye Teaching Hospital   | 201        | Nkawie Toase Government Hospital  |
| 148        | Korle-Bu Teaching Hospital   | 202        | Nkwanta North District Assembly   |
| 149        | Krachi Wost Municipal Assembly   | 203        | North East Regional Coordinating Council  |
| 150        | Krachi West Municipal Assembly   | 204        | Northern Electricity Distribution Company Limited   |
| 151        | Kumasi Metropolitan Assembly   | 205        | Nsawam Adoagyiri Municipal Asssembly  |
| 152<br>153 | Kumasi South Hospital<br>Kumasi Technical University                                   | 206<br>207 | Nsawam Government Hospital Nuclear Regulatory Authority   |
| 154        | Kwabre East Municipal Assembly   | 207        | Nurses Training College (Pantang)   |
|            | Kwadaso Municipal Assembly   | 208        | Nursing And Midwifery Council Of Ghana  |
| 155<br>156 | Kwahu Afram Plains North District Assembly   | 210        | Nursing And Midwifery Council Of Grana  Nursing And Midwifery Training College Asankrangwa            |
| 156<br>157 | Kwahu Afram Plains North District Assembly  Kwahu Afram Plains South District Assembly | 210        | Nursing And Midwifery Training College Asankrangwa  Nursing And Midwifery Training College Bole       |
| 157        | Kwahu East District Assembly   | 211        |   |
| 158<br>159 | •  | 212        | Nursing And Midwifery Training College Cape Coast   |
| 160        | Kwahu Government Hospital Atibie  Kwame Nkrumah University Of Science And Technology   | 213        | Nursing And Midwifery Training College Dunkwa-On-Offin  Nursing And Midwifery Training College Fomena |
| 161        | Kwesimintsim Government Hospital   | 214        | Nursing And Midwifery Training College Forneria   |
| 101        | Rweshinitishin Government Hospital   | 213        | Traising And Wildwilery Training College Notoridua  |

### **GHANEPS PROCUREMENT PLAN SUBMISSIONS AS AT 4TH NOVEMBER, 2022**

| 216 | Nursing And Midwifery Training College Korle Bu          | 268 |
|-----|--|-----|
| 217 | Nursing And Midwifery Training College Mampong -         | 269 |
|     | Ashanti  | 270 |
| 218 | Nursing And Midwifery Training College Sekondi           | 271 |
| 219 | Nursing And Midwifery Training College- Tarkwa           |     |
| 220 | Nursing And Midwifery Training College Teshie            | 271 |
| 221 | Nursing And Midwifery Training College Twifo Praso       | 273 |
| 222 | Obuasi Government Hospital                               | 274 |
| 223 | Obuasi Municipal Assembly                                | 275 |
| 224 | Oda Government Hospital                                  | 276 |
| 225 | Office Of The Administration Of Stool Lands              | 277 |
| 226 | Office Of The Head Of The Local Government Services      | 278 |
| 227 | Office Of The Regional Health Directorate Tamale         | 279 |
| 228 | Offinso College Of Education                             | 280 |
| 229 | Offinso Municipal Assembly                               | 281 |
| 230 | Old Tafo Municipal Assembly                              | 282 |
| 231 | Oti Regional Co-Ordinating Council                       | 283 |
| 232 | Pharmacy Council   | 284 |
| 233 | Presby Women College Of Education- Aburi                 | 285 |
| 234 | Presbyterian College Of Education- Akropong              | 286 |
| 235 | Pru East District Assembly                               | 287 |
| 236 | Psychiatric Nurses Training College Ankaful              | 288 |
| 237 | Public Health Nurses' School                             |     |
| 238 | Public Procurement Authority                             |     |
| 239 | Public Utilities Regulatory Commission                   |     |
| 240 | Quality Control Company Limited                          |     |
| 241 | Regional Health Directorate Ghana Health Service         |     |
| 242 | Registrar General Department                             |     |
| 243 | Right To Information Commission                          |     |
| 244 | Saltpond Municipal Hospital                              |     |
| 245 | School Of Dispensing Optics                              |     |
| 246 | Sda Nursing And Midwifery Training College-Agona Asamang |     |
| 247 | Securities And Exchange Commission                       |     |
| 248 | Sekyere Afram Plains District Assembly                   |     |
| 249 | Sekyere East District Assembly                           |     |
| 250 | Sekyere Kumawu District Assembly                         |     |
| 251 | Shai-Osudoku District Hospital                           |     |
| 252 | Sic Life Company Limited                                 |     |
| 253 | Social Security And National Insurance Trust             |     |
| 254 | South Dayi District Assembly                             |     |
| 255 | St. Patrick's Nursing And Midwifery Training School      |     |
| 256 | Suame Municipal Assembly                                 |     |
| 257 | Suhum Government Hospital                                |     |
| 258 | Suhum Municipal Assembly                                 |     |
| 259 | Suntreso Government Hospital                             |     |
| 260 | Swedru Municipal Hospital                                |     |
| 261 | Takoradi Technical University                            |     |
| 262 | Tdc Development Company Limited                          |     |
| 263 | Tema General Hospital                                    |     |
| 264 | Tema Polyclinic  |     |
| 265 | Trauma And Specialist Hospital                           |     |
| 266 | Twifo/ Ati Morkwa District Hospital                      |     |
| 267 | Hairmanita Of Education Winnels                          |     |

University Of Education Winneba

267

| 269 | University Of Ghana - College Of Education       |
|-----|--|
| 270 | University Of Ghana - College Of Humanities      |
| 271 | University Of Ghana-College Of Basic And Applied |
|     | Sciences   |
| 271 | University Of Ghana-College Of Health Sciences   |
| 273 | University Of Mines And Technology               |
| 274 | University Of Professional Studies Accra         |
| 275 | Upper Denkyira East Municipal Assembly           |
| 276 | Upper Denkyira West District Assmebly            |
| 277 | Upper Manya Krobo District Assembly              |
| 278 | Upper West Akim District Assembly                |
| 279 | Volta Regional Coordinating Council              |
| 280 | Wassa Akropong Government Hospital               |
| 281 | Wassa Amenfi Central District Assembly           |
| 282 | Wassa East District Assembly                     |
| 283 | Water Resources Commission                       |
| 284 | Weija-Gbawe Municipal Hospital                   |
| 285 | Wenchi Municipal Assembly                        |
| 286 | Wesley College Of Education                      |
| 287 | Western Regional Coordinating Council            |
| 288 | Winneba Municipal Hospital                       |
|     |  |

University Of Ghana

### OPEN CONTRACTING DATA STANDARDS

#### **EDITORIAL**



"Before anything else, preparation is the key to success." — Alexander Graham Bell

Welcome to the July/August 2022 edition of the eBulletin. Thank you for your time and dedication towards this newsletter. In this edition, we will be looking at the Procurement Planning, the importance as well as deficiencies and solutions.

Public Procurement refers to the purchase by governments and state -owned enterprises of Goods, Services and Works. At the entity

level, procurement departments are responsible for planning what to procure, when to procure and from which source.

To ensure that procurement is done effectively and efficiently, the process starts with identifying and defining the entity needs and planning to ensure that needs are met in a timely manner, in the right quantities and at best prices from the best suppliers of the Goods, Works or Services.

Procurement Planning is important. Effective planning can lead to cutting costs, managing risks, and ensuring transparency and predictability. A procurement plan helps an organization avoid surprises and last-minute considerations. A procurement plan can be developed for specific need, project or for several needs or projects for one or many entities. The Act 663 as amended mandates entities to publish their procurement plans on the PPA website. In order to ensure that the procuring entities plan effectively, efficiently and uniformly, the Public Procurement Authority has introduced the PPA web-based applications tools for entities to prepare and upload their procurement plan. With these web-based applications, procurement planning is much more effective. The web-based application for entities to use in submitting their procurement plans is on the Ghana Electronic Procurement System (GHANEPS).

GHANEPS is a web-based, collaborative system developed to facilitate public procurement processes in Ghana. The system supports key procurement processes including preparation and submission/uploading of the procurement plan. With tools such as the GHANEPS, planning is made efficient, effective and increases the transparency of the procurement process.

Planning is key and its importance cannot be overemphasized.

"Plan your work for today and every day, then work your plan." — Margaret Thatcher

Keep Reading.

Written by Marian Oteng

Officer - Corporate Affairs and Facilities Management

#### PROCUREMENT PLAN: IMPORTANCE OF PLANNING, CHALLENGES AND SOLUTIONS

Starts from Pg. 2 Procurement Planning is the first stage of the Procurement Cycle, and it is crucial for the efficient use of budget allocations of entities.

What then is procurement planning? Procurement Planning is the process of deciding what to buy, how, when and from what source. A good procurement plan will describe the process in the identification and selection of suppliers/contractors and consultants.

### IMPORTANCE OF PROCUREMENT PLANNING

- Procurement Plan helps in identifying the requirements to be procured over a period. The procurement plan is prepared annually, therefore when prepared well, it affords an entity to forecast its annual procurement requirements which makes the acquisition of goods, works technical and/or consultancy services easier.
- Additionally, the Procurement Plan permits the consolidation of like items under one contract or the separation
  of needs into individual Lots to achieve economy of scale.
- It is very important to highlight that timelines to carry out a procurement activity are outlined in the Procurement Plan, thereby giving an insight into the period a procurement activity will kick start.
- The nature of the procurement activity and requirements will enable the entity to decide beforehand whether external expertise will be needed for effective execution of the procurement process.
- The Procurement Plan allows the entity to compare the planned procurement activity with the actual procurement activity thereby serving as an effective monitoring tool.
- Procurement Plan when published enhances transparency and regularity of the procurement processes of an entity

#### CHALLENGES AND SOLUTIONS

Despite the vital role played by Procurement Planning in an entity, certain factors hinder its smooth implementation

#### Entities procuring without making recourse to the Procurement Plan

The Procurement Plan has become a decorative object on the desk of most Procurement Officers. Since the preparation of the Procurement Plan is a requirement under Section 21 of the Act 663 as amended, most procurement officers prepare the plan only to fulfil this requirement. Entities prepare well-defined plans and leave it on the shelves or the desk. Procurement activities are carried out outside the stipulated requirements stated in the plan. This sometimes is because of demands from departments requesting for things they did not plan for. Again, buying outside the procurement plan can result from interference from political leaders. Political leaders may make promises and instruct that procurement activities be carried out to fulfil those promises which were not originally outlined in the procurement plan.

#### PROCUREMENT PLAN: IMPORTANCE OF PLANNING, CHALLENGES AND SOLUTIONS

#### **Solution:**

To curb this, practitioners are advised to update their procurement plan whenever they procure outside the plan. In addition, the identification of needs must be properly done to enable entities stick to the requirements as stated in the plan.

#### Lack of Funding:

Another factor that hinders the smooth implementation of the procurement plan is lack of funding. Majority of our procurement entities are government subvented. This means that they rely on funding from government to fulfil their procurement objectives. When an entity plans, and the funds are not released on time, those activities cannot be executed. Sometimes, budgeted allocations even when released have been reduced thereby hindering the planned activities of the entity since the method and timelines as outlined in the plan must change.

#### **Solution:**

To ensure that entities work effectively and efficiently, government must release funds on time to facilitate the smooth implementation of the procurement plan of entities

#### Knowledge barrier between user departments and procurement practitioners.

Often, user departments bring in requirements that are not planned for. Most user departments do not know the implication of procuring outside the plan. They think that so far as a need arise to execute their mandate, that need must be acquired. This causes friction between the procurement practitioners and user departments. Some departments are not familiar with the procurement process, often leading to the cancellation of advertisements because of lack of understanding between practitioners and user departments.

#### Solution:

There is the need for procurement practitioners especially those in large entities to organize sensitization workshop to educate to user departments. User departments must be taken through the procurement process and allowed to ask questions to enhance information sharing.

#### Lack of experience and knowledge in preparing and submitting procurement plans

Some procurement officers do not know how to prepare a well-defined procurement plan. The PPA has an approved format for the preparation of the Procurement Plan. Some procurement officers lack the technical expertise in conducting need analysis and conducting market survey and this results in the preparation of plans that cannot be effectively implemented.

#### **Solution:**

Entities must build the capacity of procurement officers in areas such as procurement processes, rules, and regulations. Entities must also try to retain officers they have trained over the period and gained experience in the

#### PROCUREMENT PLAN: IMPORTANCE OF PLANNING, CHALLENGES AND SOLUTIONS

procurement process.

In conclusion, procurement planning plays a vital role in the procurement cycle and there must be handled with the importance it deserves. When the planning goes well, implementation and acquisition of goods, works, technical service and consultancy services becomes easier for fulfilling organizational objectives.

Written by Sheila Darkey
Principal Operations Officer
Compliance Monitoring and Evaluation (CM&E)

### **PPA e-BULLETIN**



# Please submit your

# Questions Suggestions Comment

Via our social Media Handles





**Public Procurment Authority, Ghana** 



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#### PPA KICKS OFF CAPACITY BUILDING TRAINING PROGRAMMES



The Public Procurement Authority (PPA) on Tuesday 19th July 2022 started its training programmes in the Eastern Region, Koforidua. The four-day training workshop in Koforidua for procurement practitioners will help the practitioners gain insights in tender preparation and evaluation for goods and technical services.

The training programmes which seek to build the capacity of public officers in public procurement in public entities is scheduled for July-August 2022 and will take place in Accra,

Koforidua, and Tamale. It will cover topics such as Legal Framework of the Public Procurement Act, 2003, Act 663 as amended, Contract Administration for Goods and Technical Services, Contract Administration for Works and Consultancy Services, Effective Tender Preparation and Evaluation of Goods and Technical Services, Sustainable Public Procurement, Public Procurement and Submitting a winning Tender.

Speaking at the opening ceremony, the Chief Executive Officer, Mr Frank Mante stated that this training is needed to build the capacity of officers so they can embark on public procurement efficiently and effectively.

"Whether you are directly involved in procurement or not, I would advise you to attend these trainings to help you gain knowledge on best practices in public procurement to enable you to play a more pivotal role in your organizations" he stated.

Mr. Frank Mante facilitated the first session of the training for participants from entities such as the University of Ghana, Ghana Water Company Limited, Weddi Africa Limited, Ghana Tertiary Education Commission, Environmental Protection Agency, National Development and Planning Commission, Pharmacy Council, Judicial Service of Ghana, and National Health Insurance Authority.

The training is expected to build the capacity of Head of Entities, Management, Entity Tender Committees (ETCs), Regional Tender Committee (RTCs), Central Tender Review Committees (CTRCs), Procurement Practitioners, Auditors, Legal Officers, Finance Officers, Quantity Surveyors, Suppliers, Contractors, Consultants and Service Providers.

WRITTEN BY MARIAN OTENG OFFICER - CORPORATE AFFAIRS AND FACILITIES MANAGEMENT

## **Our Letters**

- Good job PPA for this eBulletin. This is a resourceful material for students and practitioners - Joseph, Kasoa
- I stumbled on this eBulletin and I am happy I did. I am from Kenya and I am learning a lot Peter, Kenya
- I am happy to have this resource Isreal, Koforidua



# Please submit your

# Questions Suggestions Comment

Via our social Media Handles





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# PPA'S WEBSITE COMPROMISED BY HACKERS

Our attention has been drawn to some inappropriate post and links on our official website. We apologize to all our cherished stakeholders for this inconvenience. The issue has been swiftly resolved and the website https://ppa.gov.gh/ has been restored.

The Authority continues to work with the relevant Cyber Security Agencies to ensure appropriate measures are put in place to prevent future cyber attacks on our official website and in the event that it happens, it will be swiftly resolved.

Once again, we apologize for any inconvenience caused.

Website: https://ppa.gov.gh/

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